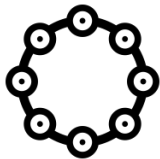# High level – why are EPOS devices fitting perfectly in an IGEL environment?

1. **NATIVE INTEGRATION** - EPOS Connect is uniquely integrated into IGEL OS and is enabled via Universal Management Suite (UMS). After having installed EPOS Manager by IT, devices can be centrally managed, configured and updated.

2. **TESTING and CERTIFICATION** - As the only audio device vendor, EPOS is **certifying** its devices with IGEL through testing specific use cases. Further, EPOS has built up an **extensive VDI environment** to make sure to provide a reliable customer experience.

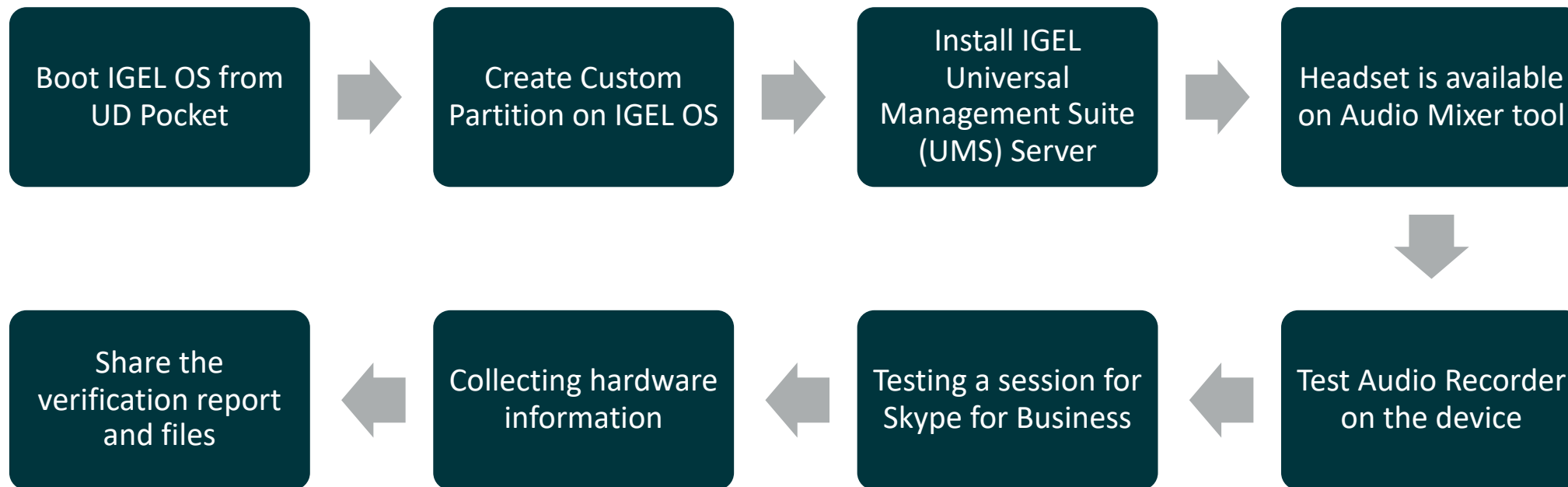3. **UC INTEROPERABILITY** - At EPOS, we are pro-actively reaching out to UC client vendors to make sure to provide a full device experience including great audio and call control-functionalities. The latest example is providing interoperability with Cisco Webex in VDI space.

4. **JOINT PRODUCT SUPPORT** – by partnering closely with IGEL, we can provide hassle-free, joint support to customers.

EPOS

IGEL ready - Headset verification

- **8** test cases for headsets (to be extended)

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┌─────────────────┐     ┌─────────────────┐     ┌─────────────────┐     ┌─────────────────┐
│ Boot IGEL OS    │ ──▶ │ Create Custom   │ ──▶ │ Install IGEL    │ ──▶ │ Headset is      │
│ from UD Pocket  │     │ Partition on    │     │ Universal       │     │ available on    │
│                 │     │ IGEL OS         │     │ Management Suite│     │ Audio Mixer tool│
│                 │     │                 │     │ (UMS) Server    │     │                 │
└─────────────────┘     └─────────────────┘     └─────────────────┘     └─────────────────┘
```

Boot IGEL OS from UD Pocket → Create Custom Partition on IGEL OS → Install IGEL Universal Management Suite (UMS) Server → Headset is available on Audio Mixer tool ↓

Share the verification report and files ← Collecting hardware information ← Testing a session for Skype for Business ← Test Audio Recorder on the device

EPOS

Sympany customer case
Joint customer using IGEL OS together with EPOS devices

Sympany is a Swiss health insurance provider. They use the EPOS Manager software to effortlessly maintain over 1,000 EPOS headsets.

"EPOS Manager **saves** Sympany min. **250 work hours per update**, equivalent to **11,000 USD** in time costs saved.*"

*Costs are approximate and may vary.

"EPOS Manager is a delight. We have immensely benefited from the central administration, saving a lot of time and effort"

Alexander Schmidt IT Manager at Sympany

EPOS

IGEL Ready Partnership

- ➢ We are delighted to be **IGEL READY PARTNER (advanced level) that delivers premium audio- and premium solutions**

- ➢ **ONGOING TESTING** and **CERTIFICATION of our devices by IGEL – assured value to our joint customers**

- ➢ **JOINT ACTIVITIES**

	IGEL READY PARTNER
EPOS	🟢
Jabra	🟢
poly	🔴
logitech	🔴

IGEL ready certified	
Audio	✔
Stability	✔
IGEL OS tested	✔

AIB

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